

Mandatory Disclosure

Mandatory Disclosure by Institutions running PGDBM/PGDM/MBA programmes to be included in their respective information Brochure, Displayed on their website and to be submitted to AICTE every year well before the admission process.

The following information is to be given in the Information Brochure besides being hosted on the Institution's official Website.

I. Name of the Institution: Institute of Productivity & Management

Address including telephone, Fax, e-mail.

Institute of Productivity & Management

"Sanchalan Griha"

8th Milestone, Delhi-Meerut Road,

Near Old I.T.I., Duhai,

Ghaziabad - 201206

Telephone No: 0120-2788082, 2675453, 2675021

Fax No.: 0120-2675021

E-mail: info@ipm.edu, Website: www.ipm.edu

II. Name & Address of the Director

Dr. V.P. Singh

Institute of Productivity & Management

"Sanchalan Griha"

8th Milestone, Delhi-Meerut Road,

Near Old I.T.I., Duhai,

Ghaziabad - 201206

Telephone No: 0120-2788082, 2675453, 2675021

Fax No.: 0120-2675021

E-mail: info@ipm.edu

III. Governance

Executive Council

1. Dr. A.N. Saxena President
Former Director General
National Productivity Council
2147, Pocket-II, Sector-c, Vasant Kunj,
New Delhi
2. Mr. R. S. Rathore
Ex. Special Sec., Ministry of finance &
Ex. Chairman, Board of Direct Taxes, Govt. Of India,
Taj Apartments, 2, Parkwood Estate, Rao Tularam Marg,
New Delhi
3. Mr. S. Samaddar, IAS (Retd)
Ex. secretary, Ministry of Steel & Mines, Govt. Of India,
k-1997, Chittranjan Park,
New Delhi
4. Mr. Vikas Verma
Institute of Productivity & Management
8th Milestone, Old I.T.I., Duhai,
Ghaziabad – 201206

5. Mr. Asit Saxena
Institute of Productivity & Management
'Resource House'
Pallavpuram – I, Meerut – 250110
6. Dr. Kanesh K. Rajah
Director
Centre For Entrepreneurship - Greenwich Business School
Maritime Greenwich Campus,
Old Royal Naval College, Park Row, Greenwich,
London, SE10 9LS, United Kingdom
7. Ms. Tuovi Haikala
Director
Customized Solutions,
Helsinki School of Economics
Executive Education, Porkkalankatu 20 A,
Helsinki 00180 Finland
8. Mr. V.P. Verma Secretary
Executive Director
Institute of Productivity & Management
'Resource House'
Pallavpuram – I,
Meerut – 250110

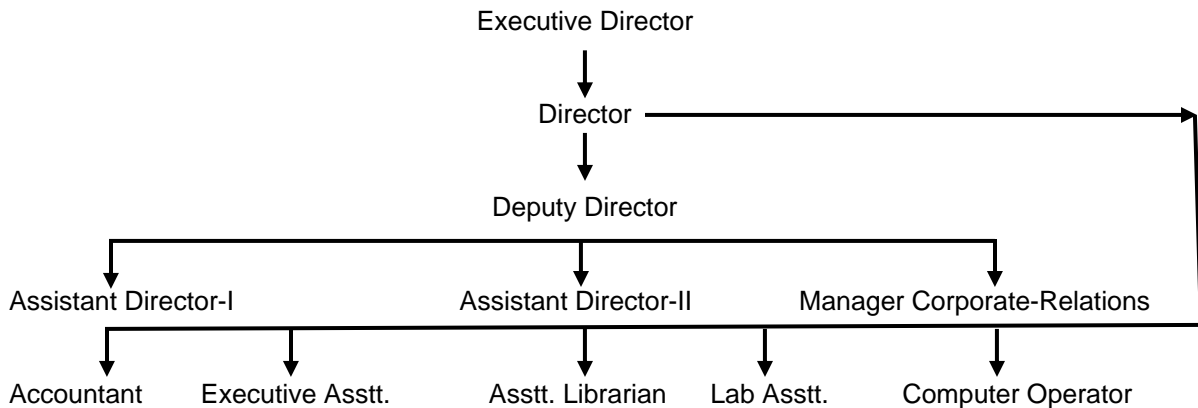
- Members of the Board and their brief background.
- Members of Academic Advisory Body.

Academic Council

1. Dr. A. Jamil, Director-Academics, IPM Lucknow
2. Dr. Rakesh Khurana
3. Dr. S.K. Kalra
4. Mrs. Rana Rizvi, Deputy Director, IPM Ghaziabad
5. Mr. Asit Mohan, Director-Administration, IPM Meerut
6. Dr. A.B. Siddiqui, Director, IPM Kanpur
7. Mr. S.C. Mathur, Director-Administration, IPM Lucknow
8. Prof. Vikas Verma, Professor, IPM Ghaziabad
9. Dr. Milenko Gudic, Professor, IEDC, Slovenia

Frequency of the Board Meetings and Academic Advisory Body. Twice a Year
Organizational chart and processes

ORGANIZATIONAL CHART



- Nature and Extent of involvement of faculty and students in academic affairs/ improvements.

IV. Programmes

- Name of the Programmes (Full Time) approved by the AICTE.
 - Post Graduate Diploma in Management - Full Time
 - Post Graduate Diploma in Management - Full Time (International Business)
- Name of the Programmes (Part Time) approved by the AICTE.
 - Post Graduate Diploma in Business Management - Part Time
- Name and duration of programme(s), if any, not approved by AICTE and being run in the same campus. **None**
- For each Programme the following details are to be given:
 - Name Post Graduate Diploma in Management - Full Time/Full Time/Part Time
 - Number of seats 120/60/60
 - Duration 2 Year / 2 Years / 3 Years
 - Cut off mark for admission during the last 2 years. 50%
 - Fee Rs. 2,00,000/- per annum for PGDM (F/T)
 - Rs. 2,00,000/- per annum for PGDM – IB
 - Rs. 40,000 per annum for PGDM (P/T)
 - Placement Facilities
 - Campus placement in last two years with minimum salary, maximum salary and average salary.

Batch 2005-07

Maximum Salary: Rs. 25,000/- per month
 Minimum Salary: Rs. 11,500/- per month
 Average Salary: Rs. 16,000/- per month

Batch 2006-08

Maximum Salary: Rs. 41,000/- per month
 Minimum Salary: Rs. 23,000/- per month
 Average Salary: Rs. 19,000/- per month

Name and duration of programme(s) having affiliation/collaboration with Foreign University(s)/Institution(s) and being run in the same Campus along with status of

AICTE approval. **None**

Details of the Foreign Institution/University:

- Name of the University / Institution: None
 - Address
 - Website
 - Is the Institution / University Accredited in its Home Country
 - Ranking of the Institution / University in the Home Country
 - Whether the degree offered is equivalent to an Indian degree? If yes, the name of the agency which has approved equivalence. If no, implications for students in terms of pursuit of higher studies in India and abroad and jobs both within and outside the country.
 - Nature of Collaboration
 - Conditions of Collaboration
 - Complete details of payment a student has to make to get the full benefits of collaboration.
- For each Collaborative / affiliated Programme give the following:
 - Programme Focus
 - Number of seats
 - Admission Procedure
 - Fee
 - Placement Facility
 - Placement Records for last two years with minimum salary, maximum salary and average salary
 - Whether the Collaborative Programme is approved by AICTE? If not whether the Domestic / Foreign Institution has applied to AICTE for approval as required under notification no. 37-3/Legal/2005 dated 16th May, 2005.

V. FACULTY

- Number of faculty members: **22**
- Permanent faculty

S. No.	NAME OF FACULTY	DESIGNATION	QUALIFICATION	SPECIALIZATION
FACULTY FOR PGDM				
1.	Dr. Vinay Pratap Singh	Director	Ph.D. (Management)	Management
2.	Prof. Vikas Verma	Professor	M.A., PGDBA	Corporate Strategic
3.	Mrs. Rana Rizvi	Asstt. Professor	MBA	H.R.M., Research Methodology
4.	Dr. Anita T. Mathew	Asstt. Professor	PGDPM, L.L.B., PhD	H.R.M., Research Methodology-Labour Laws
5.	Mrs. Ranu Verma	Sr. Lecturer	MA, PGDBA	Marketing
6.	Mr. Bhuvneshwar P. Sharma	Sr. Lecturer	M.Sc., MBA	Information Technology, Knowledge Management
7.	Mrs. Huma Anwar	Sr. Lecturer	MCA, M.Sc. (OR)	Quantitative Techniques & Operation Research
8.	Mr. Amit Tuli	Lecturer	PGDBM	Finance/Career Services
9.	Mrs. Veena Nandi Tiwari	Lecturer	B.Sc. (Hons.), MBA	International Marketing
10.	Mr. G. Kohli	Lecturer	AAIFB, MBA, MB(Aus.), CPA	Finance / Taxation
11.	Mr. Sudipto Das	Lecturer	B.Com. (Hons.), MIBA	International Business
12.	Mr. Vivek Mittal	Lecturer	PGDBA, B.Com.	Finance
13.	Mr. Mohammad Zohair	Lecturer	MBA	Marketing
14.	Ms. Taronish Gandhi	Lecturer	Ph.D.-Pursing M.A.(Eco.)	Managerial Economics & BC
FACULTY FOR PGDM-INTERNATIONAL BUSINESS				
15.	Prof. V.P.Mishra	Professor	LLB, MMS	Management & IB

16.	Prof. S.K. Tannan	Professor	MA, MBA	International Business
17.	Dr. Rohit Ramesh	Sr. Lecturer	Ph.D., MBA	International Business Strategy
18.	Ms. Monika Bansal	Lecturer	B.Sc. (Hons.), MBA	Marketing
19.	Mr. Ashar Uddin	Lecturer	MIBM	International Business Management
20.	Ms. Shruti Nagar	Lecturer	MBA	International Economics
21.	Ms. Parul Puri	Lecturer	PGDM	International Finance
22.	Mr. Manish Mishra	Lecturer	MBA (HR & Marketing)	Human Resources

• Visiting faculty 2007-08

S.No	NAME OF FACULTY	ACADEMIC QUALIFICATION	LEVEL-DESIGNATION
1	Amit Jain	MBA	Manager-Sales, Max New York Life
2	Anjali Saxena	MBA	Vice President – HR, Indus Ind Bank
3	Arun Kohli	PGDBM	General Manager-CropHealth India
4	Ashok Kapoor	B.Tech.,PGDBM	Prof., MDI Gurgaon
5	Hitesh Manocha	PGDBM-IIMA	Sr. Consultant
6	L. Ramani	MBA	Prof. & Consultant
7	Manuraj Sharma	BE, MEMM from AIMA	Consultant
8	Preeti Bakshi Kathuria	PGD-ABM (IIM-A)	Sr. Manager, Pantaloon Retail
9	Rajeev Sharma	ICWA	Cost Consultant
10	Rakesh Sharma	MBA, CFA	Management Consultant
11	S.D. Pillai	CA	Management Consultant
12	Prof. Siddhartha Raut	B.A. – Economics (Hons.)	Marketing Consultant
13	Sanjay Gupta	PGDBM	Executive Director, India Centre Foundation (ICF)
14	Sanjiv Kumar	MBA-Marketing/Advertising	Zonal Manager, Times of India
15	Shailja Manocha	PGDBM (IMT-G)	Sr. Consultant
16	Sumit Singh	PGDBM	Asst. Manager-Adv. & Sales
17	Vikas Singh	PGDBM	Sr. Brand Manager, Dabur India Ltd.
18	Vikas Gupta	PGDBM (IIM-A)	CEO, Advait, New Delhi
19	Vivek Pant	MBA	Branch Manager, ICICI Bank, Ghaziabad

• Adjunct faculty None

• Guest faculty

S.No.	NAME OF THE GUEST LECTURER	DESIGNATION	COMPANY
1	Dr. S J Rao	Advisor – Quality	Samtel Group
2	Mr. Deepak Sharma	Divisional Mktg Manager – North	Crompton Greaves Limited
3	Mr. A. K. Jalla	Vice President	Consulting Engineers Corp.
4	Mr. Satish Kurpad	Head – HR	Team Wireless Services Pvt. Ltd.

5	Mr. Sandeep Arora	National Sales Manager	Nippon Audiotronix Limited
6	Mr. C V Rao	Counsellor	Confederation of Indian Industry
7	Mr. Parag Jalota	Manager Sales	Max New York Life Insurance Co. Ltd.
8	Mr. R. Siddharthan	Head – HR	Kajarica Ceramics Ltd.
9	Mr. Pranav Kr. Jha	Regional Sales Manager	TTK Healthcare Ltd.
10	Ms. Namita Mehta	Vice President – HR	Omniglobal Information Technologies (I) Ltd.
11	Mr. Shobhit Tyagi	Head – HR	SM Creative Ltd.
12	Prof. Ashok Kapoor	Dean - Business Communication	MDI, Gurgaon
13	Mr. Chandan Saha	Branch Manager	IndusInd Bank Limited
14	Dr. V. P. Singh	Executive Director – HR	RKJ Group
15	Mr. Rajan Sinha	CEO	Mantrana Consulting Pvt. Ltd.
16	Mr. S. K. Mishra	Manager – Commodities	Religare (A Ranbaxy Group Company)
17	Mr. K. K. Sharma	Vice President	IndusInd Bank Limited
18	Mr. R. N. Pandey	Area Sales Manager	Mother Dairy (India) Limited
19	Mr. Hemant Verma	Branch Manager	Dabur India Limited
20	Dr. L. K. Pandey	National Manager – Marketing	Sungro Seeds Limited
21	Mr. Anshul Gupta	Branch Head - Delhi Region	Adani Agrifresh
22	Mr. Deepak Sharma	Deputy Manager – Retail	HDFC Bank Limited
23	Mr. Vijay Dhawan	Director	INDCAP Financials Limited
24	Mr. Sanjay Mishra	Manager – Commodities	Religare (A Ranbaxy Group Company)
25	Mr. Kamlesh Raval	Manager - Planning & Carrier Management	Verizon Business
26	Mr. Ramesh Bhandari	President & CEO	Met Trade India Ltd.
27	Mr. Abhishek Sharma	Branch Manager	AMUL
28	Mr. Vijay Kumar	Asst. Manager (Sales)	Sharekhan Limited
29	Mr. Sudhir Kr. Thakur	Founder	Perfect Care Services
30	Mr. Deepak Bhatt	DGM – Marketing	Transasia Media Ltd.
31	Mr. Dhiraj Chauhan	Founder	Success Simplified
32	Ms. Renu Bohra	Dy. GM – HR	Bluestar India Ltd.
33	Mr. Raj Kamal Gupta	VP – HR	Varun Beverages Ltd.
34	Mr. Yogesh Kumar	Head – HR	Luxor Parker Writing Instrument Ltd.
35	Mr. Avinash Gupta	Investment Consultant	Equity Analysis & Research Consultants
36	Mr. Dependra Sehrawat	Branch Manager	Unicon Securities Limited
37	Mr. Manish Kumar	Asst. Relationship Manager	Karvy Stock Broking Limited
38	Mr. Navneet Handoo	Branch In-charge	TATA Motors Ltd. (TATA Motorfinance)
39	Ms. Sai Kiran Sah	Manager – HR	EXL Services.com (I) Pvt. Ltd.
40	Ms. Tanushri Nair	Group Manager – HR	Bharti Comtel Limited
41	Mr. Kalyan Kumar	Head HR (Marketing & Sales Div.)	Hyundai Motor India Ltd.
42	Mr. S. Mallik	Director (HR)	Greenfield Online Pvt. Ltd.
43	Mr. Arvind Bhardwaj	Senior Manager - Sales & Operations	Pyramid Retail Ltd.

- Number of faculty employed and left during the last two years

1. Employed

Dr. M.K. Kulshrestha
 Dr. Vinay Pratap Singh
 Mrs. Huma Anwar
 Mrs. Veena Nandi Tiwari
 Mr. Sudipto Das
 Mr. Vivek Mittal
 Mr. Mohammad Zohair
 Ms. Taronish Gandhi
 Prof. V.P.Mishra
 Prof. S.K. Tannan
 Dr. Rohit Ramesh
 Ms. Monika Bansal
 Mr. Ashar Uddin
 Ms. Shruti Nagar
 Ms. Parul Puri
 Mr. Manish Mishra

2. Left

Dr. M.K. Kulshrestha
 Mr. Najmul Hoda

- Whether student assessment of faculty is in force. Yes, Semester - wise.

VI. FEE

- Details of fee, as approved by State Fee Committee, for the Institution.
 Rupees Two Lacs Per Annum (payable in four installments, the first installment of fees is payable at the time of admission).
- Fee waivers granted with amount and name of students. **NA**
- Number of scholarships offered by the institute with the name of students, duration and amount. **Ms. Sarika Tripathi, 2 Years, 35%.**
- Criteria for fee waivers/scholarships.
 To promote genuine students in seeking admission we have the following schemes.
 1. University top three position holders – 35% reduction in academic fees.
 2. Sports persons who have represented India at International sporting events – 30% reduction in Academic fees.
- Estimated cost of boarding and Lodging in Hostels.
 Rupees Thirty Six Thousand per annum.

VII. ADMISSION

- Number of seats sanctioned with the year of approval.
- Number of students admitted under various categories each year in the last two years.
- Number of applications received during last two years.

	PGDM		PGDM-IB		PGDM-EP	
	Sanctioned	Admission	Sanctioned	Admission	Sanctioned	Admission
2006-07	90	90	-		60	04
2007-08	90	90	60	60	60	02

- Display marks scored in Test, GD, Interview etc. and in aggregate for all candidates who come for GD/Interview etc.

Item No I - IX must be given in information brochure and must be hosted as fixed content in the website of the Institution.

The Website must be dynamically updated with regard to X –XIII.

X. APPLICATION FORM

- Downloadable application form, with online submission possibilities.

XI. LIST OF APPLICANTS

- List of candidates whose applicable have been received alongwith percentile/percentage score for each of the qualifying examination in separate categories for open seats. List of candidates who have applied alongwith percentage and percentile score for Management quota seats.

XII. CRITERIA FOR GD / PERSONAL INTERVIEW

- Norms adopted for calling the candidates for Group Discussion/Personal Interview. (It has to be strictly in order of merit.)

Admission Test:	MAT conducted by AIMA.	
Written Test:	Maximum Marks:	100
Group Discussion:	1. Communication Skills:	20
	2. Content:	10
	3. Body Language:	10
	4. Team Skills:	05
	5. Time Management:	05
	TOTAL:	50 Marks
Interview:	1. Body Language:	10
	2. Communication:	20
	3. Conceptual Clarity:	10
	4. Aptitude:	10
	TOTAL:	50 Marks

XIII. RESULTS

- Composition of evaluation team with the brief profiles of members (This information be made available in the public domain after the admission process is over).
- Score of the individual candidates called for Group Discussion and Interview in each of the components including the test and in total, arranged in order of merit.
- List of candidates who have been offered admission in each category.
- Waiting list of the candidates in order of merit to be operative from the last date of joining of the first list candidates, categorywise.
- List of the candidates who joined within the date vacancy position in each category before operation of waiting list.

Note: Suppression and/or misrepresentation of information would attract appropriate penal action.
